#### SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

FORM 6-K

#### REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

For the month of February 2023

### FOMENTO ECONÓMICO MEXICANO, S.A.B. DE C.V.

(Exact name of Registrant as specified in its charter)

Mexican Economic Development, Inc. (Translation of Registrant's name into English)

United Mexican States (Jurisdiction of incorporation or organization)

General Anaya No. 601 Pte. Colonia Bella Vista Monterrey, Nuevo León 64410 México (Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F:

Form 20-F ⊠ Form 40-F □

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes 🗆 No 🗵

If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf of the undersigned, thereunto duly authorized.

FOMENTO ECONÓMICO MEXICANO, S.A. DE C.V.

By: <u>/s/ Eugenio Garza y Garza</u> Eugenio Garza y Garza Director of Finance and Corporate Development

Date: February 17, 2023

Exhibit 99.1



# **FEMSA** Forward

Focused Leadership in Retail and Beverages

February 2023



# Disclaimer



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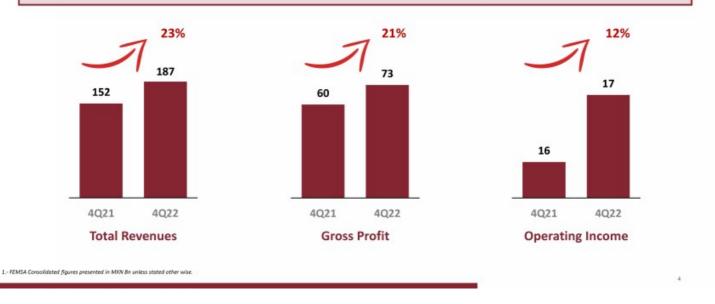
FEMSA

Agenda for today

- FEMSA Value Creation Model & Track Record
- Background on Strategic Review
- FEMSA Forward Strategy
- The Roadmap

# **Recent Developments – 4Q22 Results**

Based on preliminary unaudited figures for the fourth quarter of 2022, FEMSA's total consolidated revenues increased 23% driven by growth across all of FEMSA's business units. Over the same period, gross profit increased 21% and income from operations increased 12%. Net consolidated income was Ps. 9,257 million.



### FEMSA

# FEMSA's capabilities-driven value creation model





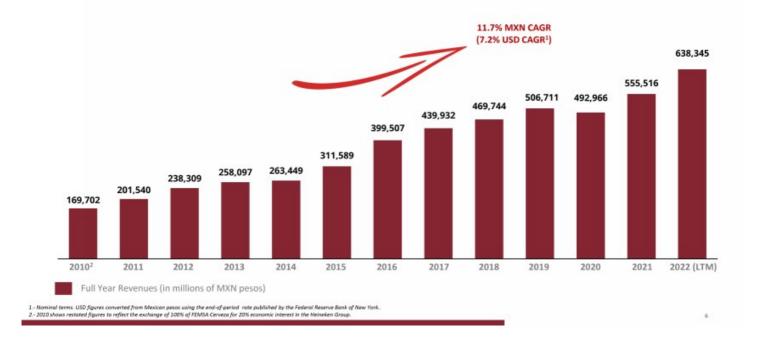
FEMSA leverages its core capabilities, understanding and solving the daily needs of its customers to generate long-term value...

- Reaching and serving our clients and customers through frequent interactions and high levels of capillarity.
- Providing highly scalable products and services in mass-market, mainstream industries.
- Executing with operating excellence in any environment, using efficient logistics solutions supported by effective processes to master fragmented distribution.
- Segmenting markets, adjusting value propositions and maximizing revenue management based on data and analytics.

... operating resilient businesses, with attractive growth trajectories and returns above their cost of capital.

# Our value creation model has delivered growth across changing environments FEMS

Consistent track record sets the stage for FEMSA Forward



During 2022, we conducted a thorough review of FEMSA's strategy to ensure Board and management team alignment towards value maximization



FEMSA

# Defining a clear set of strategic priorities for FEMSA







FEMSA

Clear priorities

Comprehensive long-term strategy

Strategic clarity with structural alignment

Meaningful value creation potential across our businesses Retail, Beverage and Digital businesses offer the most compelling value-generation opportunities Together, these three businesses leverage each other to unlock unique value creation synergies

Retail, Beverages and Digital together present the most compelling value creation opportunities for FEMSA, and will command our full focus going forward

# FEMSA Forward strategy



Strategic Clarity: Retail and Beverages, enabled by Digital



# **FEMSA Retail**

More OXXO, more formats, more drugstores



#### Today

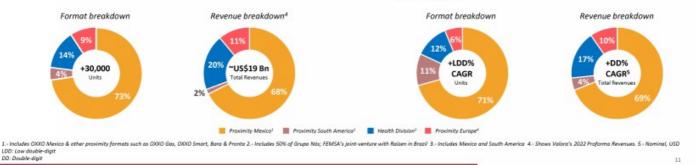
#### Leader in small-box retail...

- +30,000 locations in 10 countries with best-in-class capital returns.
- Consumer-centric value proposition in constant evolution.
- Proven value propositions across markets.
- FEMSA's Health Division is the largest drugstore platform in Latin America.

#### Tomorrow

...capturing exciting long-term growth opportunities

- Keep growing OXXO's footprint in Mexico while developing other formats such as OXXO Smart, Bara, Pronto, and Andatti Drive.
- · Accelerate expansion in South America.
- · Explore the Proximity Retail space in the United States.
- Consolidate our competitive position in Chile while accelerating growth in Colombia, Ecuador and Mexico.
- Empower and partner with Mexico's traditional trade leveraging FEMSA Digital.



# Coca-Cola FEMSA

FEMSA

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Competitive strength, cash flow and optionality

#### Today

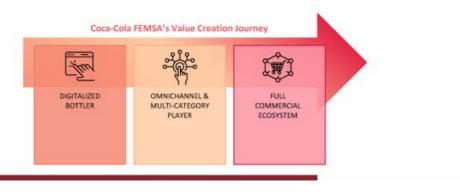
#### A global benchmark bottler...

- Largest bottler in the global Coca-Cola system by volume, leveraging its strong system alignment to drive growth, develop new consumption occasions, and maximize profitability.
- Retail-savvy, consumer-centric business model supported by digital tools and analytics.
- · Building a digitally-enabled multicategory ecosystem.

#### Tomorrow

#### ...with compelling opportunities

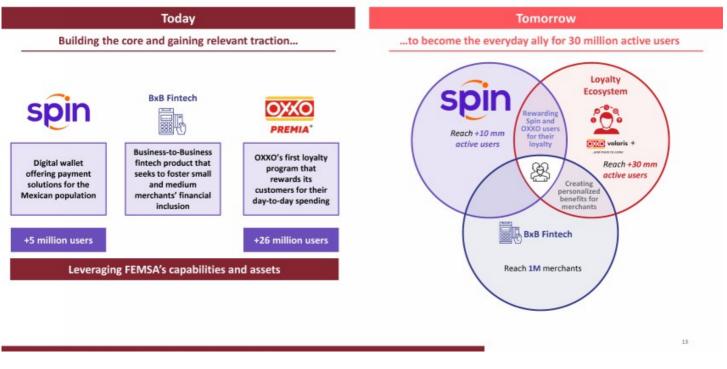
- Maturing its omnichannel, multi-category platform and working to enable and evolve the traditional retail channel in Mexico, aiming to leverage unique and powerful synergies and capabilities within the FEMSA ecosystem.
- Strong financial position.
- Actively exploring opportunities to expand its geographical footprint to other relevant territories in a disciplined manner.



# Digital@FEMSA

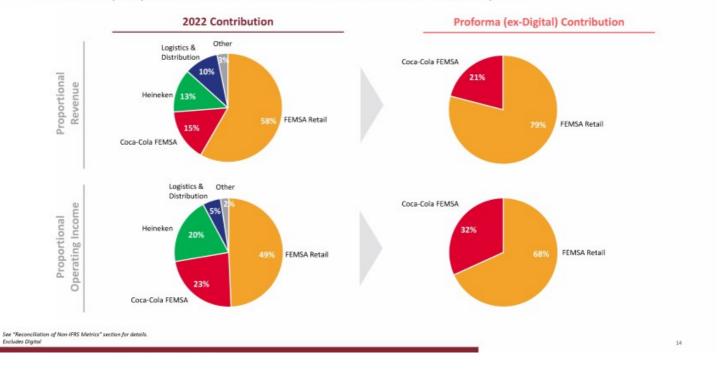
Evolving the Spin ecosystem





# FEMSA Forward structure

Structural Simplicity: Retail will contribute more than two-thirds of revenue and profits



#### FEMSA

### **FEMSA** Forward

Strategic Priorities

#### What will stay the same

- · Capabilities-driven value creation model:
  - Accelerated growth
  - Broad and deep digitalization
- Resilient, large-scale, consumer-centric businesses.
- Strong long-term organic and inorganic growth potential across core verticals.
- · Operational excellence.
- · Solid returns above cost of capital.

#### What to expect going forward

- Strategic clarity focused on Retail, Beverages and Digital.
- Leveraging our three core businesses to empower Mexico's traditional retail channel.
- Pursuit of value-creating organic and inorganic opportunities, always within our core business verticals.
- Seeking to maintain a solid investment grade credit rating.
- · Disciplined policy to return capital to shareholders.
- · Increased disclosure across business units.
- Continued fine-tuning of Board composition and corporate governance practices.



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# The Roadmap

Decisive actions to capture compelling returns

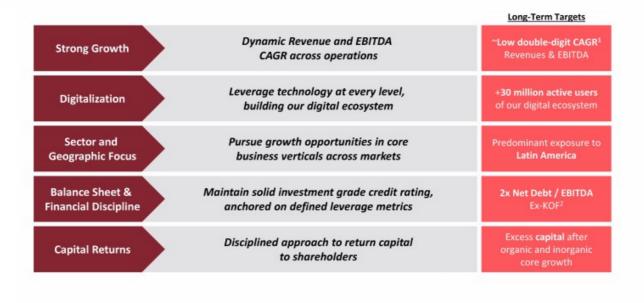
ENVOY	We will seek strategic alternatives for Envoy Solutions.
	We will seek strategic alternatives for FEMSA's other minority investment and other non-core, non-strategic business units.
	FEMSA will seek to reduce existing debt in the market in order to achieve a target leverage of approximately 2x Net Debt/EBITDA ex-KOF <sup>1</sup> maintaining a solid investment grade credit rating. Capital in excess of that required for organic and inorganic growth in our core business verticals will be returned to FEMSA shareholders over time.

1.- See "Reconciliation of Non-IFRS Metrics" section for details.

### FEMSA

# **Strategic and Financial Framework**

### FEMSA



1. Nominal, USD\$ 2. See "Reconciliation of Non-IFRS Metrics" section for details

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**Thank You** 





Q&A







Appendix



# **Reconciliation of Non-IFRS Metrics**

### FEMSA

Proportional Revenues & Proportional Operating Income

(In million of U.S. dollars)	Twelve months ended September 30, 2022					
Non IFRS Financial data (unavalited)	Reported Revenues	Adjustments	Proportional Revenues	Adjustments FEMSA Forward	Proportional Revenues Proforma <sup>5</sup>	Non IFRS F
Praximity Division	11,150	- 1	11,150		17,250	Proximity Div
Fuel	2,431	4	2,431	5.a	2,431	Fuel
Health Division	3,700	-	3,700		3,700	Health Divisio
Valora <sup>1</sup>		2,016	2,016	(	2,016	Valora <sup>1</sup>
Logistics & Distribution	3,352		3,352	(3,352)	+	Logistics & Di
Coca-Cola FEMISA <sup>7</sup>	10,855	(5,732)	5,124	-	5,124	Coca-Cola FE
Other <sup>1</sup>	174	-	174	-	174	Other <sup>3</sup>
FEMSA Consolidated	31,349	(3,716)	27,947	(3,352)	24,595	FEMISA Cons
Heineken <sup>4</sup>		4,226	4,226	(4,226)		Heineken

(in million of U.S. dollars)	Twelve months ended September 30, 2022						
Non IFRS Financial data (unaudited)	Reported Operating Income	Adjustments	Proportional Operating Income	Adjustments FEMSA Forward	Proportional Operating Income Proforma <sup>5</sup>		
Proximity Division	1,106	~	1,106	-	1,106		
Fuel	103		103		103		
Health Division	191		191		191		
Valora <sup>1</sup>		35	35		35		
Logistics & Distribution	156	1	156	(156)			
Coca-Cola FEMSA <sup>2</sup>	1,468	(775)	693		693		
Other <sup>1</sup>	(173)	12	(173)		(173)		
FEMSA Consolidated	2,851	(740)	2,111	(156)	1,955		
Heineken <sup>4</sup>		574	574	(574)			
FEMSA Consolidated Proportional	2,791	(133)	2,658	(728)	1,930		

 FEMSA Consolidated Proportional
 31,349
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 32,172
 (7,578)
 24,595

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# **Reconciliation of Non-IFRS Metrics**

EBITDA ex-KOF & Net Debt ex-KOF

(In million of U.S. dollars)	Twelve months ended September 30, 2022				
Nan IFRS Financial data (unaudited)	Reported EBITDA	Adjustments	EBITDA exKOF <sup>4</sup>		
Proximity Division	1,695		1,695		
Fuel	156		156		
Health Division	371		371		
Logistics & Distribution	311	(311)	-		
Coca-Cola FEMSA <sup>1</sup>	2,068	(2,068)			
Other <sup>2</sup>	(155)		(155)		
FEMSA Consolidated	4,447	(2,379)	2,068		
Coca-Cola FEMSA Dividends <sup>3</sup>	-	268	268		
FEMSA Consolidated exKOF	4,447	(2,111)	2,336		

Exact Colo FEMSA adjustement persents 100% of its EBITDA to reflect effect to FEMSA's cashflow
Exact Colo FEMSA adjustements
Reflects cash dividends received from Cace-Colo FEMSA diving X022
A Proform assumes that all the FEMSA Forward initiatives have been completed
Source: FEMSA and Cace-Colo FEMSA quarterly results figures converted to USDS using end-of-quarter exchange rates as reported by the USA Federal Reserve. Bloomberg for Heineken and Volara's figures, in USDS.
\*Excluding JRD

#### (In million of U.S. dollars) Non IFRS Financial data (unaudited)

Reported 3,075	Adjustments	exKOF
3,075		122202
		3,075
1,949	(1,949)	
5,024	(1,949)	3,075
4,651	-	4,651
3,709	(3,709)	-
3,276	1000	3,276
72	(72)	-
11,709	(3,781)	7,927
6,684	(1,832)	4,852
	<b>5,024</b> 4,651 3,709 3,276 72 <b>11,709</b>	5,024     (1,949)       4,651     -       3,709     (3,709)       3,276     -       72     (72)       11,709     (3,781)

# FEMSA

as of September 30, 2022

