# SECURITIES AND EXCHANGE COMMISSION 

WASHINGTON, DC 20549

## FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

## For the month of October 2008

FOMENTO ECONÓMICO MEXICANO, S.A.B. DE C.V (Exact name of Registrant as specified in its charter)

Mexican Economic Development, Inc. (Translation of Registrant's name into English)

## United Mexican States

(Jurisdiction of incorporation or organization)
General Anaya No. 601 Pte.
Colonia Bella Vista
Monterrey, Nuevo León 64410 México
(Address of principal executive offices)
Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F:
Form 20-F x Form 40-F o
Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): $\qquad$
$\qquad$
Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):


If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-

## FEMSA Delivers 8.6\%

## Operating Income Growth in 3Q08

Monterrey, Mexico, October 28, 2008- Fomento Económico Mexicano, S.A.B. de C.V. ("FEMSA") today announced its operational and financial results for the third quarter of 2008.

## Third Quarter 2008 Highlights:

## Consolidated total revenues grew 10.8\% and income from operations grew 8.6\%.

In spite of the challenging environment and a more cautious consumer, FEMSA delivered robust growth in operating income driven by strong results at Coca-Cola FEMSA and FEMSA Comercio that more than offset weakness at FEMSA Cerveza

Coca-Cola FEMSA total revenues and income from operations increased $14.5 \%$ and $10.3 \%$, respectively.
Results mainly driven by double-digit income from operations growth in Mercosur, supported by the integration of Remil.

FEMSA Cerveza total revenues increased 5.7\%

- In an environment of healthy pricing, sales volume in Mexico decreased $1.9 \%$, while sales volume grew $8 \%$ in Brazil and $10 \%$ in exports.
- Continued raw material pressures and sustained marketing investments behind our brands across our operations, resulted in an $8.2 \%$ decrease in income from operations.


## FEMSA Comercio continued its pace of strong growth and margin expansion.

Income from operations increased over $30 \%$ for the seventh consecutive quarter, resulting in an operating margin expansion of 110 basis points to reach $6.5 \%$.
José Antonio Fernández, Chairman and CEO of FEMSA, commented "After a strong first half performance, during the third quarter we started seeing some signals of a softening consumer in our main market on top of growing macroeconomic pressures and sustained raw materials inflation across our markets. However, we were again able to deliver consolidated operating income growth. FEMSA Cerveza's positive pricing trends in the key Mexican market, combined with contained administrative expenses, partially offset the continued pressure from grain prices and sustained marketing activity. Coca-Cola FEMSA continued capturing the benefits of integrating Remil and Jugos del Valle into its platform. Meanwhile, FEMSA Comercio opened 851 net new stores in the last twelve months to surpass the 6,000-store milestone, delivering strong bottom-line growth for the tenth consecutive quarter.

These are tough times, however FEMSA's business position remains as solid as ever. Our balance sheet is healthy, our competitive position across businesses and across markets has never been stronger, and we are working hard to ensure that we maintain our momentum through this challenging period".

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FMX
LISTED
NYSE

## FEMSA Consolidated


 comparison purposes, the figures for 2007 have been restated in Mexican pesos with purchasing power as of December 31, 2007.

 FEMSA Cerveza.
 offset the cost pressures at Coca-Cola FEMSA coming from the integration of the lower profitability of Jugos del Valle and increases in sweetener and PET prices, as well as from raw material pressure at FEMSA Cerveza.
 combined with stable margin at Coca-Cola FEMSA more than offset raw material pressure at FEMSA Cerveza.
 Cerveza. FEMSA Comercio's margin improvement partially compensated margin pressure at Coca-Cola FEMSA and FEMSA Cerveza.
 driven by robust top-line growth combined with operating leverage achieved in most of our business units.


 Cola FEMSA in Mexico. The effective tax rate was $33.1 \%$ in 3 Q 08 compared with $28.0 \%$ in 3Q07, reflecting tax provisions recorded during the quarter at Coca-Cola FEMSA.
 and monetary positions.

Net majority income decreased $15.8 \%$ over 3Q07, resulting in Ps. 0.56 per FEMSA Unit ${ }^{1}$ in 3Q08. Net majority income per FEMSA ADS was US\$ 0.51 for the quarter.
 Shares. The number of FEMSA Units outstanding as of September 30, 2008 was $3,578,226,270$ equivalent to the total number of FEMSA Shares outstanding as of the same date, divided by 5 .
 Comercio's new store opening curve to achieve more openings ahead of the busy fourth-quarter.


 twelve months. Our net debt increased by Ps. 2.494 billion (US $\$ 227.3$ million) mainly due to the cash acquisitions as described above.

 far out as 2017.
 foreign exchange and the price of raw materials.

## Soft Drinks - Coca-Cola FEMSA

Coca-Cola FEMSA's financial results and discussion are incorporated by reference from Coca-Cola FEMSA's press release, which is attached to this press release or visit www.coca-colafemsa.com.

## Beer - FEMSA Cerveza


 delivered encouraging results. For the first nine months of 2008, Mexico sales volume increased $2.4 \%$ to 20.275 million hectoliters.
 million hectoliters.
 Sol in other key markets. For the first nine months of 2008, export sales volume increased $8.5 \%$ to 2.727 million hectoliters.
 represented $75.0 \%$ of total beer revenues, while Brazil and Export beer sales reached $15.6 \%$ and $9.4 \%$ of total beer revenues, respectively.



 quarter driven by price increases implemented over the last twelve months across our US product portfolio.
 revenues, up from $14.9 \%$ in the comparable period in 2007. Export beer revenues were $9.4 \%$ of total beer revenues, down from $9.8 \%$ in the comparable period in 2007 .
 energy costs in Mexico and Brazil. Gross profit increased $3.7 \%$ over 3Q07 to Ps. 5.749 billion in 3Q08, while gross margin declined by 110 basis points from $55.1 \%$ in 3 Q 07 to $54.0 \%$ in $3 Q 08$.

For the first nine months of 2008, cost of sales increased $8.1 \%$ to Ps. 14.115 billion. Gross margin year-to-date declined by 60 basis points to $54.3 \%$.


 in Mexico, as well as by operating expenses resulting from the incremental volumes that we brought under our direct distribution network.

For the first nine months of 2008, income from operations increased $1.4 \%$ to Ps. 3.934 billion, representing $12.7 \%$ of total revenues, 70 basis points below the comparable period of 2007 .

## FEMSA Comercio




 recorded, not the full amount of the air-time recharge. On a comparable basis excluding this change, the average ticket would have grown in the mid-single-digit in 3Q08.
 reduction in average ticket.

 nine months of 2008, gross margin expanded by 250 basis points to $29.7 \%$.

 increase in operating expenses.

For the first nine months of 2008, income from operations increased $36.2 \%$ to Ps. 1.938 billion, resulting in an operating margin of $5.5 \%$, a 90 basis points expansion as compared to the previous year.

## CONFERENCE CALL INFORMATION

 (1-913) 312-1432. The conference call will be webcast live through streaming audio. For details please visit www.femsa.com/investor.
 call audio will be available on http://ir.femsa.com/results.cfm

 engages in the operation of convenience stores.
 10.9726 Mexican pesos per US dollar.

## FORWARD LOOKING STATEMENTS

 based upon currently available data. Actual results are subject to future events and uncertainties, which could materially impact our actual performance.

FEMSA

## Consolidated Income Statement

 Millions of Pesos|  | For the third quarter of: |  |  |  |  | For the nine months of: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $2008{ }^{(A)}$ | \% of rev. | 2007 (B) | $\%$ of rev. | \% Increase | $2008{ }^{(A)}$ | \% of rev. | 2007 (B) | $\%$ of rev. | \% Increase |
| Total revenues | 41,723 | 100.0 | 37,659 | 100.0 | 10.8 | 119,191 | 100.0 | 108,724 | 100.0 | 9.6 |
| Cost of sales | 22,447 | 53.8 | 20,293 | 53.9 | 10.6 | 64,241 | 53.9 | 59,151 | 54.4 | 8.6 |
| Gross profit | 19,276 | 46.2 | 17,366 | 46.1 | 11.0 | 54,950 | 46.1 | 49,573 | 45.6 | 10.8 |
| Administrative expenses | 2,287 | 5.5 | 2,336 | 6.2 | (2.1) | 6,874 | 5.8 | 6,804 | 6.3 | 1.0 |
| Selling expenses | 11,312 | 27.1 | 9,801 | 26.0 | 15.4 | 32,502 | 27.2 | 28,867 | 26.5 | 12.6 |
| Operating expenses | 13,599 | 32.6 | 12,137 | 32.2 | 12.0 | 39,376 | 33.0 | 35,671 | 32.8 | 10.4 |
| Income from operations | 5,677 | 13.6 | 5,229 | 13.9 | 8.6 | 15,574 | 13.1 | 13,902 | 12.8 | 12.0 |
| Other expenses | (567) |  | (206) |  | N.S. | $(1,444)$ |  | (754) |  | 91.5 |
| Interest expense | $(1,066)$ |  | $(1,118)$ |  | (4.7) | $(3,526)$ |  | $(3,570)$ |  | (1.2) |
| Interest income | 114 |  | 175 |  | (34.9) | 492 |  | 575 |  | (14.4) |
| Interest expense, net | (952) |  | (943) |  | 1.0 | $(3,034)$ |  | $(2,995)$ |  | 1.3 |
| Foreign exchange (loss) gain | (462) |  | 116 |  | N.S. | 206 |  | 482 |  | (57.3) |
| Gain on monetary position | 230 |  | 557 |  | (58.7) | 514 |  | 984 |  | (47.8) |
| Unhedged derivative instrument loss | (96) |  | (65) |  | 47.7 | (125) |  | (1) |  | N.S. |
| Integral result of financing | $(1,280)$ |  | (335) |  | N.S. | $(2,439)$ |  | $(1,530)$ |  | 59.4 |
| Income before income tax | 3,830 |  | 4,688 |  | (18.3) | 11,691 |  | 11,618 |  | 0.6 |
| Income tax | $(1,266)$ |  | $(1,311)$ |  | (3.4) | $(3,549)$ |  | $(3,289)$ |  | 7.9 |
| Net income | 2,564 |  | 3,377 |  | (24.1) | 8,142 |  | 8,329 |  | (2.2) |
| Net majority income | 2,020 |  | 2,400 |  | (15.8) | 5,854 |  | 5,871 |  | (0.3) |
| Net minority income | 544 |  | 977 |  | (44.3) | 2,288 |  | 2,458 |  | (6.9) |

${ }^{(A)}$ Average Mexican Pesos of 2008.
${ }^{(B)}$ Constant Mexican Pesos as of Decmber 31, 2007

${ }^{(1)}$ Total current assets / total current liabilities.
${ }^{(2)}$ Income from operations + depreciation + amortization \& other / interest expense, net.
${ }^{(3)}$ Total liabilities / total stockholders' equity.
${ }^{(4)}$ Total debt / long-term debt + stockholders' equity.
Total debt $=$ short-term bank loans + current maturities long-term debt + long-term bank loans and notes payable.

## Consolidated Balance Sheet

## As of September 30:

| ASSETS | $2008{ }^{(\mathrm{A})}$ | 2007 ${ }^{(B)}$ | \% Increase |
| :---: | :---: | :---: | :---: |
| Cash and cash equivalents | 5,754 | 11,137 | (48.3) |
| Accounts receivable | 9,035 | 7,268 | 24.3 |
| Inventories | 11,726 | 9,385 | 24.9 |
| Prepaid expenses and other | 4,369 | 3,442 | 26.9 |
| Total current assets | 30,884 | 31,232 | (1.1) |
| Property, plant and equipment, net | 57,283 | 53,585 | 6.9 |
| Intangible assets ${ }^{(1)}$ | 62,631 | 59,868 | 4.6 |
| Other assets | 17,976 | 15,767 | 14.0 |
| TOTAL ASSETS | 168,774 | 160,452 | 5.2 |
|  |  |  |  |
| LIABILITIES \& STOCKHOLDERS' EQUITY |  |  |  |
| Bank loans | 2,493 | 3,478 | (28.3) |
| Current maturities long-term debt | 5,896 | 5,695 | 3.5 |
| Interest payable | 380 | 477 | (20.3) |
| Operating liabilities | 24,773 | 20,875 | 18.7 |
| Total current liabilities | 33,542 | 30,525 | 9.9 |
| Long-term debt ${ }^{(2)}$ | 29,904 | 32,009 | (6.6) |
| Labor liabilities | 2,754 | 3,412 | (19.3) |
| Other liabilities | 7,671 | 9,033 | (15.1) |
| Total liabilities | 73,871 | 74,979 | (1.5) |
| Total stockholders' equity | 94,903 | 85,473 | 11.0 |
| LIABILITIES AND STOCKHOLDERS' EQUITY | 168,774 | 160,452 | 5.2 |

${ }^{(1)}$ Includes mainly the intangible assets generated by acquisitions.
${ }^{(A)}$ Mexican Pesos for the end of 2008.
${ }^{(B)}$ Constant Mexican Pesos as of Decmber 31, 2007
${ }^{(2)}$ Includes the effect of derivative financial instruments on long-term debt

${ }^{(1)}$ Includes the effect of interest rate swaps.

## Coca-Cola FEMSA

Results of Operations
Millions of Pesos


| For the third quarter of: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| $2008{ }^{(A)}$ | \% of rev. | $2007{ }^{(B)}$ | \% of rev. | \% Increase |
| 19,770 | 100.0 | 17,264 | 100.0 | 14.5 |
| 10,374 | 52.5 | 8,789 | 50.9 | 18.0 |
| 9,396 | 47.5 | 8,475 | 49.1 | 10.9 |
| 976 | 4.9 | 987 | 5.7 | (1.1) |
| 5,226 | 26.4 | 4,592 | 26.6 | 13.8 |
| 6,202 | 31.3 | 5,579 | 32.3 | 11.2 |
| 3,194 | 16.2 | 2,896 | 16.8 | 10.3 |
| 468 | 2.4 | 428 | 2.5 | 9.3 |
| 345 | 1.7 | 335 | 1.9 | 3.0 |
| 4,007 | 20.3 | 3,659 | 21.2 | 9.5 |
| 1,447 |  | 1,018 |  | 42.1 |


| 2008 (A) | \% of rev | 2007 (B) | \% of rev |  |
| :---: | :---: | :---: | :---: | :---: |
|  | \% of rev. |  | \% of rev. | \% Increase |
| 56,248 | 100.0 | 50,899 | 100.0 | 10.5 |
| 29,349 | 52.2 | 26,528 | 52.1 | 10.6 |
| 26,899 | 47.8 | 24,371 | 47.9 | 10.4 |
| 2,869 | 5.1 | 2,741 | 5.4 | 4.7 |
| 14,782 | 26.3 | 13,378 | 26.3 | 10.5 |
| 17,651 | 31.4 | 16,119 | 31.7 | 9.5 |
| 9,248 | 16.4 | 8,252 | 16.2 | 12.1 |
| 1,385 | 2.5 | 1,246 | 2.4 | 11.2 |
| 969 | 1.7 | 1,004 | 2.0 | (3.5) |
| 11,602 | 20.6 | 10,502 | 20.6 | 10.5 |
| 2,640 |  | 2,385 |  | 10.7 |

${ }^{(A)}$ Average Mexican Pesos of 2008.
${ }^{(B)}$ Constant Mexican Pesos as of Decmber 31, 2007
Sales volumes
(Millions of unit cases)
$\qquad$

| $\mathbf{8 6 6 . 1}$ | 52.7 | $\mathbf{8 3 8 . 2}$ | 53.7 | 3.3 |
| ---: | ---: | ---: | ---: | ---: |
| $\mathbf{3 9 7 . 3}$ | 24.2 | 391.3 | 25.0 | 1.5 |
| $\mathbf{3 7 9 . 6}$ | 231. | $\mathbf{3 1 2 . 9}$ | 2.3 | 14.0 |
| $\mathbf{1 , 6 4 3 . 0}$ | 100.0 | $\mathbf{1 , 5 6 2 . 4}$ | 100.0 | 5.2 |

FEMSA Cerveza

## Results of Operations

## Millions of Peso

|  | For the third quarter of: |  |  |  |  | For the nine months of: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $2008{ }^{(A)}$ | \% of rev. | $2007{ }^{(B)}$ | \% of rev. | \% Increase | $2008{ }^{(A)}$ | \% of rev. | $2007{ }^{(B)}$ | \% of rev. | \% Increase |
| Sales: |  |  |  |  |  |  |  |  |  |  |
| Mexico | 7,346 | 69.0 | 7,053 | 70.0 | 4.2 | 21,416 | 69.3 | 20,068 | 69.2 | 6.7 |
| Brazil | 1,529 | 14.4 | 1,341 | 13.3 | 14.0 | 4,347 | 14.1 | 3,970 | 13.7 | 9.5 |
| Export | 915 | 8.6 | 890 | 8.9 | 2.8 | 2,666 | 8.6 | 2,621 | 9.1 | 1.7 |
| Beer sales | 9,790 | 92.0 | 9,284 | 92.2 | 5.5 | 28,429 | 92.0 | 26,659 | 92.0 | 6.6 |
| Other revenues | 857 | 8.0 | 790 | 7.8 | 8.5 | 2,464 | 8.0 | 2,329 | 8.0 | 5.8 |
| Total revenues | 10,647 | 100.0 | 10,074 | 100.0 | 5.7 | 30,893 | 100.0 | 28,988 | 100.0 | 6.6 |
| Cost of sales | 4,898 | 46.0 | 4,528 | 44.9 | 8.2 | 14,115 | 45.7 | 13,060 | 45.1 | 8.1 |
| Gross profit | 5,749 | 54.0 | 5,546 | 55.1 | 3.7 | 16,778 | 54.3 | 15,928 | 54.9 | 5.3 |
| Administrative expenses | 1,014 | 9.5 | 1,059 | 10.5 | (4.2) | 3,052 | 9.9 | 3,185 | 11.0 | (4.2) |
| Selling expenses | 3,227 | 30.3 | 2,844 | 28.3 | 13.5 | 9,792 | 31.7 | 8,863 | 30.5 | 10.5 |
| Operating expenses | 4,241 | 39.8 | 3,903 | 38.8 | 8.7 | 12,844 | 41.6 | 12,048 | 41.5 | 6.6 |
| Income from operations | 1,508 | 14.2 | 1,643 | 16.3 | (8.2) | 3,934 | 12.7 | 3,880 | 13.4 | 1.4 |
| Depreciation | 427 | 4.0 | 413 | 4.1 | 3.4 | 1,265 | 4.1 | 1,236 | 4.3 | 2.3 |
| Amortization \& other | 570 | 5.3 | 597 | 5.9 | (4.5) | 1,903 | 6.2 | 1,802 | 6.2 | 5.6 |
| EBITDA | 2,505 | 23.5 | 2,653 | 26.3 | (5.6) | 7,102 | 23.0 | 6,918 | 23.9 | 2.7 |
| Capital expenditures | 1,671 |  | 1,141 |  | 46.5 | 4,250 |  | 3,407 |  | 24.7 |

${ }^{(A)}$ Average Mexican Pesos of 2008.
${ }^{(B)}$ Constant Mexican Pesos as of Decmber 31, 2007

Sales volumes

| (Thousand hectoliters) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mexico | 6,756.8 | 67.1 | 6,888.2 | 69.2 | (1.9) | 20,274.8 | 67.5 | 19,792.4 | 68.6 | 2.4 |
| Brazil | 2,370.0 | 23.5 | 2,194.5 | 22.1 | 8.0 | 7,035.0 | 23.4 | 6,535.7 | 22.7 | 7.6 |
| Exports | 948.8 | 9.4 | 862.7 | 8.7 | 10.0 | 2,727.1 | 9.1 | 2,512.9 | 8.7 | 8.5 |
| Total | 10,075.6 | 100.0 | 9,945.4 | 100.0 | 1.3 | 30,036.9 | 100.0 | 28,841.0 | 100.0 | 4.1 |
|  |  |  |  |  |  |  |  |  |  |  |
| Price per hectoliter |  |  |  |  |  |  |  |  |  |  |
| Mexico | 1,087.2 |  | 1,023.9 |  | 6.2 | 1,056.3 |  | 1,013.9 |  | 4.2 |
| Brazil | 645.1 |  | 611.1 |  | 5.6 | 617.9 |  | 607.4 |  | 1.7 |
| Exports | 964.4 |  | 1,031.6 |  | (6.5) | 977.6 |  | 1,043.0 |  | (6.3) |
| Total | 971.7 |  | 933.5 |  | 4.1 | 946.5 |  | 924.3 |  | 2.4 |
|  |  |  |  |  |  |  |  |  |  |  |
| Precio por hectolitro en moneda local |  |  |  |  |  |  |  |  |  |  |
| Brasil (Reales) | 104.0 |  | 99.5 |  | 4.5 | 99.1 |  | 99.0 |  | 0.1 |
| Exportación (USD) | 94.2 |  | 92.2 |  | 2.2 | 93.7 |  | 92.7 |  | 1.1 |

October 28, 2008

FEMSA Comercio
Results of Operations
Millions of Pesos

${ }^{(1)}$ Monthly average information per store, considering same stores with at least 13 months of operations.

FEMSA
Macroeconomic Information

|  |  |  |  |  |  | Exchange Rate |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Inflation |  |  |  |  | as of September 30, 2008 |  | as of September 30, 2007 |  |
|  | 3Q 2008 |  | September 07 <br> September 08 |  | December 07 September 08 | Per USD | Per Mx. Peso | Per USD | Per Mx. Peso |
| Mexico |  | 1.83\% |  | 5.47\% | 3.90\% | 10.79 | 1.0000 | 10.92 | 1.0000 |
| Colombia |  | 0.48\% |  | 7.57\% | 6.53\% | 2,174.62 | 0.0050 | 2,023.19 | 0.0054 |
| Venezuela |  | 5.81\% |  | 34.43\% | 21.74\% | 2.15 | 5.0195 | 2,150.00 | 0.0051 |
| Brazil |  | 0.94\% |  | 7.04\% | 5.25\% | 1.91 | 5.6375 | 1.84 | 5.9382 |
| Argentina |  | 1.35\% |  | 8.69\% | 6.06\% | 3.14 | 3.4424 | 3.15 | 3.4668 |
| October 28, 2008 |  |  |  |  |  |  |  |  |  |


|  | Third Quarter |  | $\Delta \%$ | YTD |  | $\Delta \%$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 | 2007 |  | 2008 | 2007 |  |
| Total Revenues | 19,770 | 17,264 | 14.5\% | 56,248 | 50,899 | 10.5\% |
| Gross Profit | 9,396 | 8,475 | 10.9\% | 26,899 | 24,371 | 10.4\% |
| Operating Income | 3,194 | 2,896 | 10.3\% | 9,248 | 8,252 | 12.1\% |
| Majority Net Income | 1,252 | 1,940 | -35.5\% | 4,747 | 4,984 | -4.8\% |
| EBITDA $^{(1)}$ | 4,007 | 3,659 | 9.5\% | 11,602 | 10,502 | 10.5\% |
|  |  |  |  |  |  |  |
| Net Debt ${ }^{(2)}$ | 12,209 | 11,374 | 7.3\% |  |  |  |
|  |  |  |  |  |  |  |
| ${ }^{(3)}$ EBITDA/ Interest Expense, net | 10.04 | 8.43 |  |  |  |  |
| ${ }^{(3)}$ EBITDA/ Interest Expense | 7.57 | 6.35 |  |  |  |  |
| ${ }^{(4)}$ Earnings per Share | 0.68 | 1.05 |  |  |  |  |
| Capitalization ${ }^{(5)}$ | 24.3\% | 29.2\% |  |  |  |  |



Expressed in million of Mexican pesos. Figures of 2007 are expresed with purchasing power as of December 31, 2007
${ }^{(1)}$ EBITDA $=$ Operating income + Depreciation + Amortization \& Other operative Non-cash Charges.
See reconciliation table on page 10 except for Earnings per Share
${ }^{(2)}$ Net Debt $=$ Total Debt - Cash
${ }^{(3)}$ LTM figures
${ }^{(4)}$ On a quarterly basis
${ }^{\text {(5) }}$ Total debt / (long-term debt + stockholders' equity)
Total revenues reached Ps. 19,770 million in the third quarter of 2008, an increase of $14.5 \%$ compared to the third quarter of 2007; excluding the positive effect of Refrigerantes Minas Gerais ("Remil"), total revenues would have increased $7.0 \%$ compared to the third quarter of 2007.
Driven by double digit operating income growth from our Mercosur division, consolidated operating income increased 10.3\% to Ps. 3,194 million for the third quarter of 2008. Our operating margin reached $16.2 \%$ for the third quarter of 2008.
Consolidated majority net income decreased $35.5 \%$ to Ps. 1,252 million in the third quarter of 2008, resulting in earnings per share of Ps. 0.68 in the third quarter of 2008.

Mexico City (October 23, 2008), Coca-Cola FEMSA, S.A.B. de C.V. (BMV: KOFL, NYSE: KOF) ("Coca-Cola FEMSA" or the "Company"), the largest CocaCola bottler in Latin America and the second-largest Coca-Cola bottler in the world in terms of sales volume, announces results for the third quarter of 2008.
"In the face of today's challenging economic environment, our company was able to deliver double-digit top-line growth this quarter. We continued to integrate our new franchise territory into our existing Brazilian operations with great results. In addition to the organic growth of our existing Brazilian operations, this acquisition accounted for half of our company's consolidated incremental top-line for the quarter, reinforcing this important engine for growth. In August, our company and The Coca-Cola Company entered into an agreement to jointly acquire the Brisa bottled water business in Colombia from Bavaria, a subsidiary of SAB Miller; this acquisition, once completed, will enable us to expand our product portfolio to satisfy consumers' preferences and advance our water strategy. We also started to distribute the Jugos Del Valle line of juice-based beverages in Colombia, Panama, and Nicaragua. This new line of business is helping us to introduce innovative new products such as Vallefrut in Mexico." said Carlos Salazar Lomelin, Chief Executive Officer of the company.

## CONSOLIDATED RESULTS





 comprised of the territories we operate in Colombia, Venezuela, Guatemala, Nicaragua, Costa Rica and Panama, and (iii) Mercosur division, which is comprised of the territories we operate in Brazil and Argentina.

 Latincentro and Mercosur divisions.


 water, grew more than $8 \%$ representing the balance.

 year; (ii) higher sweetener costs in Brazil, Argentina and Venezuela; and (iii) higher PET costs in Mexico, Brazil, Argentina
 2008, a decrease of 60 basis points. Revenue growth and operating leverage partially compensated for higher cost of goods sold.
 re-allocation of long term employee benefits previously recorded as long term assets in the balance sheet, in accordance with the Mexican Financial Reporting Standards.
 combined with a less favorable monetary position driven by non-inflationary accounting applied to certain divisions of our business.




## BALANCE SHEET

 Angeles jug water business.
 July 2008. As a result of both factors, net debt increased approximately Ps. 835 million compared to year end 2007. KOF's total debt balance includes dollar denominated debt in the amount of US\$ 795 million.

The weighted average cost of debt for the quarter was $7.20 \%$. The following charts set forth the Company's debt profile by currency and interest rate type and by maturity date as of September 30 , 2008:

|  | \% Total Debt ${ }^{(1)}$ | \% Interest Rate <br> Floating <br>  <br>  <br> Currency |  |
| :--- | ---: | ---: | ---: |
| Mexican pesos | $38.1 \%$ | $99.0 \%$ |  |
| U.S. dollars | $54.6 \%$ | $42.8 \%$ |  |
| Venezuelan bolivars | $2.4 \%$ | $0.0 \%$ |  |
| Argentine pesos | $4.2 \%$ | $33.7 \%$ |  |
| Brazilian Reais | $0.7 \%$ | $0.0 \%$ |  |

${ }^{(1)}$ After giving effect to cross-currency swaps, forwards, and interest rate swaps.

## Debt maturity profile

| Maturity Date | 2008 |  | 2009 |  | 2010 | 2011 |  | 2012 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \% of Total Debt |  | $2.8 \%$ |  | $27.3 \%$ |  | $6.6 \%$ |  | $0.1 \%$ |

Consolidated Cash Flow
Expressed in million of Mexican pesos (PS.) and U.S. dollars (USD) as of September 30, 2008

|  | Jan-Sep 2008 |  |
| :---: | :---: | :---: |
|  | Ps. | USD |
| Consolidated Net Income | 4,900 | 447 |
| $\underline{\text { Non cash charges to net income }}$ | 2,144 | 195 |
|  | 7,044 | 642 |
| Change in working capital | 410 | 37 |
| Resources Generated by Operating Activities | 7,454 | 679 |
| Total Investments | $(5,678)$ | (517) |
| Dividends paid | (945) | (86) |
| Debt decrease | $(4,807)$ | (438) |
| Increase in cash and cash equivalents | $(3,976)$ | (362) |
| Cahs and cash equivalents at begining of period | 7,542 | 687 |
| Translation Effect | (36) | (3) |
| Cash and cash equivalents at end of period | 3,530 | 322 |

 changes with the Mexican Financial Reporting Standards related to cash flow.

## MEXICO DIVISION OPERATING RESULTS


 We do not expect to capture any profits from this line of business during 2008.

## Revenues



 increase as compared to the same period of 2007.
 still beverage category, increasing more than $200 \%$ driven by the Jugos del Valle product line, which more than compensated for a sales volume decline of $1.9 \%$ in sparkling beverages.

## Operating Income

 $52.6 \%$ in the third quarter of 2007 to $51.7 \%$ in the same period of 2008, driven by lower profitability from the Jugos del Valle line of business, as expected this year.
 higher cost of goods sold. Our operating margin was $19.9 \%$ in the third quarter of 2008, a decrease of 40 basis points as compared to the same period of 2007.

## LATINCENTRO DIVISION OPERATING RESULTS (Colombia, Venezuela, Guatemala, Nicaragua, Costa Rica and Panama)

 our consolidated and Latincentro division operating results.

## Revenues


 quarter of 2008, as compared to the third quarter of 2007.
 growth of flavored sparkling beverages across our territories in the Latincentro division and (iii) the introduction of the Jugos del Valle line of business in Colombia.

## Operating Income

 gross margin decrease of 140 basis points was a consequence of lower revenues in Colombia and higher sweetener cost in Venezuela.
 labor costs in Venezuela. Our operating margin reached $13.0 \%$ in the third quarter of 2008, resulting in a 40 basis points decrease as compared to the same period of 2007 .

## MERCOSUR DIVISION OPERATING RESULTS (Brazil and Argentina)

As of June 2008, Coca-Cola FEMSA is including the Remil operations in its Mercosur division. Volume and average price per unit case exclude beer results.

## Revenues



 Remil's beer sales.

 the balance. Excluding Remil, Brazil accounted for more than 70\% of incremental volumes and Argentina provided the balance.

## Operating Income

 driven by higher sweetener and resin costs in Brazil and Argentina, as compared to the same period of last year.

 iii) higher labor costs in Argentina. Our operating margin was $13.7 \%$ in the third quarter of 2008, an increase of 20 basis points as compared to the third quarter of 2007 .

## SUMMARY OF NINE-MONTHS RESULTS



 increase.

 $1,608.3$ million unit cases.
 first nine months of 2008 remaining flat as compared to the same period of 2007 despite of lower profitability from the Jugos del Valle line of business in Mexico, as expected this year.

 control on expenses.

 (each ADR represents 10 local shares).

## RECENT DEVELOPMENTS



 is US $\$ 92$ million. The parties have also agreed customary arrangements regarding the performance of the business between signing and closing.

## CONFERENCE CALL INFORMATION

 213-8840. We invite investors to listen to the live audiocast of the conference call on the Company's website, www.coca-colafemsa.com
 72519928.


 Company has 31 bottling facilities in Latin America and serves over 1,500,000 retailers in the region. The Coca-Cola Company owns a $31.6 \%$ equity interest in Coca-Cola FEMSA.

## vvv


 actual performance.
 representations that Mexican peso amounts actually represent such U.S. dollar amounts or could be converted into U.S. dollars at the rate indicated.
 which exchange rate was Ps. 10.9726 to US $\$ 1.00$.
(6 pages of tables to follow)

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## Consolidated Income

Statement
Expressed in million of Mexican pesos ${ }^{(1)}$, figures of 2007 are expresed with purchasing power as of December 31, 2007

|  | 3Q 08 | \% Rev | 3Q 07 | \% Rev | $\Delta \%$ | YTD 08 | \% Rev | YTD 07 | \% Rev | $\Delta \%$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Volume (million unit cases) ${ }^{(2)}$ | 572.4 |  | 527.7 |  | 8.5\% | 1,643.0 |  | 1,562.4 |  | 5.2\% |
| Average price per unit case ${ }^{(2)}$ | 33.42 |  | 32.11 |  | 4.1\% | 33.30 |  | 31.95 |  | 4.2\% |
| Net revenues | 19,654 |  | 17,211 |  | 14.2\% | 55,940 |  | 50,706 |  | 10.3\% |
| Other operating revenues ${ }^{(5)}$ | 116 |  | 53 |  | 118.9\% | 308 |  | 193 |  | 59.6\% |
| Total revenues | 19,770 | 100\% | 17,264 | 100\% | 14.5\% | 56,248 | 100\% | 50,899 | 100\% | 10.5\% |
| Cost of sales | 10,374 | 52.5\% | 8,789 | 50.9\% | 18.0\% | 29,349 | 52.2\% | 26,528 | 52.1\% | 10.6\% |
| Gross profit | 9,396 | 47.5\% | 8,475 | 49.1\% | 10.9\% | 26,899 | 47.8\% | 24,371 | 47.9\% | 10.4\% |
| Operating expenses | 6,202 | 31.4\% | 5,579 | 32.3\% | 11.2\% | 17,651 | 31.4\% | 16,119 | 31.7\% | 9.5\% |
| Operating income | 3,194 | 16.2\% | 2,896 | 16.8\% | 10.3\% | 9,248 | 16.4\% | 8,252 | 16.2\% | 12.1\% |
| Other expenses, net | 562 |  | 122 |  | 360.7\% | 1,267 |  | 523 |  | 142.3\% |
| Interest expense | 407 |  | 491 |  | -17.1\% | 1,566 |  | 1,682 |  | -6.9\% |
| Interest income | 71 |  | 141 |  | -49.6\% | 357 |  | 461 |  | -22.6\% |
| Interest expense, net | 336 |  | 350 |  | -4.0\% | 1,209 |  | 1,221 |  | -1.0\% |
| Foreign exchange loss (gain) | 180 |  | (24) |  | -850.0\% | (26) |  | (72) |  | -63.9\% |
| (Gain) on monetary position in Inflationary subsidiries | (232) |  | (312) |  | -25.6\% | (517) |  | (584) |  | -11.5\% |
| Market value loss (gain) on inefective derivative instruments | 230 |  | (7) |  | -3385.7\% | 122 |  | (69) |  | -276.8\% |
| Integral result of financing | 514 |  | 7 |  | 7242.9\% | 788 |  | 496 |  | 58.9\% |
| Income before taxes | 2,118 |  | 2,767 |  | -23.5\% | 7,193 |  | 7,233 |  | -0.6\% |
| Taxes | 812 |  | 786 |  | 3.3\% | 2,293 |  | 2,101 |  | 9.1\% |
| Consolidated net income | 1,306 |  | 1,981 |  | -34.1\% | 4,900 |  | 5,132 |  | -4.5\% |
| Majority net income | 1,252 | 6.3\% | 1,940 | 11.2\% | -35.5\% | 4,747 | 8.4\% | 4,984 | 9.8\% | -4.8\% |
| Minority net income | 54 |  | 41 |  | 31.7\% | 153 |  | 148 |  | 3.4\% |
| Operating income | 3,194 | 16.2\% | 2,896 | 16.8\% | 10.3\% | 9,248 | 16.4\% | 8,252 | 16.2\% | 12.1\% |
| Depreciation | 468 |  | 428 |  | 9.3\% | 1,385 |  | 1,246 |  | 11.2\% |
| Amortization and other operative non-cash charges ${ }^{(3)}$ | 345 |  | 335 |  | 3.0\% | 969 |  | 1,004 |  | -3.5\% |
| EBITDA ${ }^{(4)}$ | 4,007 | 20.3\% | 3,659 | 21.2\% | 9.5\% | 11,602 | 20.6\% | 10,502 | 20.6\% | 10.5\% |

${ }^{(1)}$ Except volume and average price per unit case
figures.
${ }^{(2)}$ Sales volume and average price per unit case exclude beer
results
${ }^{(3)}$ Includes returnable bottle breakage expense
${ }^{(4)}$ EBITDA $=$ Operating Income + depreciation, amortization \& other operative non-cash charges.
${ }^{(5)}$ Since november 2007, we integrated Complejo Industrial CAN, S.A. (CICAN) a can bottling facility in Argentina. Since June 2008, we integrated Minas Gerais (Remil) in Brazil

Expressed in million of Mexican pesos, figures of 2007 are expresed with purchasing power as of December 31, 2007

| Assets | Sep 08 |  | Dec 07 |  |
| :---: | :---: | :---: | :---: | :---: |
| Current Assets |  |  |  |  |
| Cash and cash equivalents | Ps. | 3,530 | Ps. | 7,542 |
| Total accounts receivable |  | 4,200 |  | 4,706 |
| Inventories |  | 4,407 |  | 3,418 |
| Prepaid expenses and other |  | 1,735 |  | 1,792 |
| Total current assets |  | 13,872 |  | 17,458 |
| Property, plant and equipment |  |  |  |  |
| Bottles and cases |  | 1,444 |  | 1,175 |
| Property, plant and equipment |  | 38,945 |  | 37,420 |
| Accumulated depreciation |  | $(17,317)$ |  | $(16,672)$ |
| Total property, plant and equipment, net |  | 23,072 |  | 21,923 |
| Investment in shares |  | 1,516 |  | 1,476 |
| Deferred charges, net |  | 1,342 |  | 1,255 |
| Intangibles assets and other assets |  | 47,809 |  | 45,066 |
| Total Assets | Ps. | 87,611 | Ps. | 87,178 |
|  |  |  |  |  |
|  |  |  |  |  |
| $\underline{\text { Liabilities and Stockholders' Equity }}$ |  | Sep 08 |  | Dec 07 |
| Current Liabilities |  |  |  |  |
| Short-term bank loans and notes | Ps. | 4,746 | Ps. | 4,814 |
| Interest payable |  | 173 |  | 274 |
| Suppliers |  | 6,567 |  | 6,100 |
| Other current liabilities |  | 5,492 |  | 5,009 |
| Total Current Liabilities |  | 16,978 |  | 16,197 |
| Long-term bank loans |  | 10,993 |  | 14,102 |
| Pension plan and seniority premium |  | 850 |  | 993 |
| Other liabilities |  | 5,014 |  | 5,105 |
| Total Liabilities |  | 33,835 |  | 36,397 |
| Stockholders' Equity |  |  |  |  |
| Minority interest |  | 1,627 |  | 1,641 |
| Majority interest: |  |  |  |  |
| Capital stock |  | 3,116 |  | 3,116 |
| Additional paid in capital |  | 13,333 |  | 13,333 |
| Retained earnings of prior years |  | 34,662 |  | 27,930 |
| Net income for the period |  | 4,747 |  | 6,908 |
| Cumulative results of holding non-monetary assets |  | $(3,709)$ |  | $(2,147)$ |
| Total majority interest |  | 52,149 |  | 49,140 |
| Total stockholders' equity |  | 53,776 |  | 50,781 |
| Total Liabilities and Equity | Ps. | 87,611 | Ps. | 87,178 |

Mexico Division
Expressed in million of Mexican pesos ${ }^{(1)}$, figures of 2007 are expresed with purchasing power as of December 31, 2007

|  | 3Q 08 | \% Rev | 3Q 07 | \% Rev | $\Delta \%$ | YTD 08 | \% Rev | YTD 07 | \% Rev | $\Delta \%$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Volume (million unit cases) | 293.2 |  | 286.1 |  | 2.5\% | 866.1 |  | 838.2 |  | 3.3\% |
| Average price per unit case | 28.99 |  | 29.21 |  | -0.8\% | 29.16 |  | 29.05 |  | 0.4\% |
| Net revenues | 8,499 |  | 8,357 |  | 1.7\% | 25,254 |  | 24,352 |  | 3.7\% |
| Other operating revenues | 34 |  | 29 |  | 17.2\% | 96 |  | 122 |  | -21.3\% |
| Total revenues | 8,533 | 100.0\% | 8,386 | 100.0\% | 1.8\% | 25,350 | 100.0\% | 24,474 | 100.0\% | 3.6\% |
| Cost of sales | 4,119 | 48.3\% | 3,973 | 47.4\% | 3.7\% | 12,321 | 48.6\% | 11,802 | 48.2\% | 4.4\% |
| Gross profit | 4,414 | 51.7\% | 4,413 | 52.6\% | 0.0\% | 13,029 | 51.4\% | 12,672 | 51.8\% | 2.8\% |
| Operating expenses | 2,718 | 31.9\% | 2,708 | 32.3\% | 0.4\% | 8,155 | 32.2\% | 7,917 | 32.3\% | 3.0\% |
| Operating income | 1,696 | 19.9\% | 1,705 | 20.3\% | -0.5\% | 4,874 | 19.2\% | 4,755 | 19.4\% | 2.5\% |
| Depreciation, amortization \& other operative non-cash charges ${ }^{(2)}$ | 384 | 4.5\% | 427 | 5.1\% | -10.1\% | 1,226 | 4.8\% | 1,260 | 5.1\% | -2.7\% |
| EBITDA ${ }^{(3)}$ | 2,080 | 24.4\% | 2,132 | 25.4\% | -2.4\% | 6,100 | 24.1\% | 6,015 | 24.6\% | 1.4\% |

${ }^{(1)}$ Except volume and average price per unit case
figures.
${ }^{(2)}$ Includes returnable bottle breakage expense.
${ }^{(3)}$ EBITDA $=$ Operating Income + Depreciation, amortization \& other operative non-cash charges

Latincentro Division
Expressed in million of Mexican pesos ${ }^{(1)}$ figures of 2007 are expresed with purchasing power as of December 31, 2007

|  | 3Q 08 | \% Rev | 3Q 07 | \% Rev | $\Delta \%$ | YTD 08 | \% Rev | YTD 07 | \% Rev | $\Delta \%$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Volume (million unit cases) | 137.6 |  | 131.7 |  | 4.5\% | 397.3 |  | 391.3 |  | 1.5\% |
| Average price per unit Case | 41.88 |  | 40.98 |  | 2.2\% | 42.70 |  | 40.53 |  | 5.3\% |
| Net revenues | 5,763 |  | 5,397 |  | 6.8\% | 16,964 |  | 15,859 |  | 7.0\% |
| Other operating revenues | 5 |  | 11 |  | -54.5\% | 14 |  | 27 |  | -48.1\% |
| Total revenues | 5,768 | 100.0\% | 5,408 | 100.0\% | 6.7\% | 16,978 | 100.0\% | 15,886 | 100.0\% | 6.9\% |
| Cost of sales | 3,169 | 54.9\% | 2,892 | 53.5\% | 9.6\% | 9,255 | 54.5\% | 8,751 | 55.1\% | 5.8\% |
| Gross profit | 2,599 | 45.1\% | 2,516 | 46.5\% | 3.3\% | 7,723 | 45.5\% | 7,135 | 44.9\% | 8.2\% |
| Operating expenses | 1,848 | 32.0\% | 1,793 | 33.2\% | 3.1\% | 5,376 | 31.7\% | 5,166 | 32.5\% | 4.1\% |
| Operating income | 751 | 13.0\% | 723 | 13.4\% | 3.9\% | 2,347 | 13.8\% | 1,969 | 12.4\% | 19.2\% |
| Depreciation, amortization \& other operative non-cash charges ${ }^{(2)}$ | 249 | 4.3\% | 224 | 4.1\% | 11.2\% | 663 | 3.9\% | 664 | 4.2\% | -0.2\% |
| EBITDA ${ }^{(3)}$ | 1,000 | 17.3\% | 947 | 17.5\% | 5.6\% | 3,010 | 17.7\% | 2,633 | 16.6\% | 14.3\% |

${ }^{(1)}$ Except volume and average price per unit case figures.
${ }^{(2)}$ Includes returnable bottle breakage expense.
${ }^{(3)}$ EBITDA $=$ Operating Income + Depreciation, amortization \& other operative non-cash charges.

## Mercosur Division

Expressed in million of Mexican pesos ${ }^{(1)}$, figures of 2007 are expresed with purchasing power as of December 31, 2007
Financial figures include beer results

|  | 3Q 08 | \% Rev | 3Q 07 | \% Rev | $\Delta \%$ | YTD 08 | \% Rev | YTD 07 | \% Rev | $\Delta \%$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Volume (million unit cases) ${ }^{(2)}$ | 141.6 |  | 109.9 |  | 28.8\% | 379.6 |  | 332.9 |  | 14.0\% |
| Average price per unit case ${ }^{(2)}$ | 34.40 |  | 29.04 |  | 18.4\% | 32.89 |  | 29.18 |  | 12.7\% |
| Net revenues | 5,392 |  | 3,457 |  | 56.0\% | 13,722 |  | 10,495 |  | 30.7\% |
| Other operating revenues ${ }^{(5)}$ | 77 |  | 13 |  | 492.3\% | 198 |  | 44 |  | 350.0\% |
| Total revenues | 5,469 | 100.0\% | 3,470 | 100.0\% | 57.6\% | 13,920 | 100.0\% | 10,539 | 100.0\% | 32.1\% |
| Cost of sales | 3,086 | 56.4\% | 1,924 | 55.4\% | 60.4\% | 7,773 | 55.8\% | 5,975 | 56.7\% | 30.1\% |
| Gross profit | 2,383 | 43.6\% | 1,546 | 44.6\% | 54.1\% | 6,147 | 44.2\% | 4,564 | 43.3\% | 34.7\% |
| Operating expenses | 1,636 | 29.9\% | 1,078 | 31.1\% | 51.8\% | 4,120 | 29.6\% | 3,036 | 28.8\% | 35.7\% |
| Operating income | 747 | 13.7\% | 468 | 13.5\% | 59.6\% | 2,027 | 14.6\% | 1,528 | 14.5\% | 32.7\% |
| Depreciation, Amortization \& Other operative non-cash charges ${ }^{(2)}$ | 180 | 3.3\% | 112 | 3.2\% | 60.7\% | 465 | 3.3\% | 326 | 3.1\% | 42.6\% |
| EBITDA ${ }^{(4)}$ | 927 | 17.0\% | 580 | 16.7\% | 59.8\% | 2,492 | 17.9\% | 1,854 | 17.6\% | 34.4\% |

${ }^{(1)}$ Except volume and average price per unit case
figures.
${ }^{(2)}$ Sales volume and average price per unit case exclude beer
results
${ }^{(3)}$ Includes returnable bottle breakage expense
${ }^{(4)}$ EBITDA $=$ Operating Income + Depreciation, amortization \& other operative non-cash charges
${ }^{(5)}$ Since november 2007, we integrated Complejo Industrial CAN, S.A. (CICAN) a can bottling facility in Argentina.
Since June 2008, we integrated Minas Gerais (Remil) in Brazil.

## SELECTED INFORMATION

For the three months ended September 30, 2008 and 2007
Expressed in million of Mexican pesos. Figures of 2007 are expresed with purchasing power as of December 31, 2007


## VOLUME

Expressed in million unit cases

|  | 3Q 08 |  |  |  |  | 3Q 07 |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sparkling | Water ${ }^{(1)}$ | Bulk Water ${ }^{(2)}$ | Still ${ }^{(3)}$ | Total | Sparkling | Water ${ }^{(1)}$ | Bulk Water ${ }^{(2)}$ | Still ${ }^{(3)}$ |  |
| Mexico | 220.0 | 14.1 | 50.1 | 9.0 | 293.2 | 224.3 | 14.4 | 44.4 | 3.0 | 286.1 |
| Central America | 28.1 | 1.4 | - | 2.4 | 31.9 | 27.5 | 1.3 | - | 1.9 | 30.7 |
| Colombia | 42.5 | 2.7 | 2.2 | 1.9 | 49.3 | 43.2 | 2.8 | 2.8 | 0.7 | 49.5 |
| Venezuela | 51.5 | 3.4 | - | 1.5 | 56.4 | 46.6 | 3.1 | - | 1.8 | 51.5 |
| Latincentro | 122.1 | 7.5 | 2.2 | 5.8 | 137.6 | 117.3 | 7.2 | 2.8 | 4.4 | 131.7 |
| Brazil | 91.7 | 5.0 | - | 2.7 | 99.4 | 63.5 | 4.3 | - | 1.1 | 68.9 |
| Argentina | 40.3 | 0.6 | - | 1.3 | 42.2 | 39.4 | 0.3 | - | 1.3 | 41.0 |
| Mercosur | 132.0 | 5.6 | - | 4.0 | 141.6 | 102.9 | 4.6 | - | 2.4 | 109.9 |
| Total | 474.1 | 27.2 | 52.3 | 18.8 | 572.4 | 444.5 | 26.3 | 47.1 | 9.8 | 527.7 |

${ }^{(1)}$ Excludes water presentations larger than 5.0 Lt
${ }^{(2)}$ Bulk Water $=$ Still bottled water in 5.0, 19.0 and 20.0 - liter packaging
presentations
${ }^{(3)}$ Still Beverages include flavored water

Volume of Brazil, Mercosur division, and Consolidated for quarterly results includes tree months of Remil's operation, accounting for 27.2 million unit cases.

## SELECTED INFORMATION

For the nine months ended September 30, 2008 and 2007
Expressed in million of Mexican pesos. Figures of 2007 are expresed with purchasing power as of December 31, 2007


## VOLUME

Expressed in million unit cases

|  | YTD 08 |  |  |  |  | YTD 07 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | CSD | Water | Jug Water | Other | Total | CSD | Water ${ }^{(1)}$ | Jug Water | Other | Total |
| Mexico | 653.9 | 43.2 | 147.2 | 21.9 | 866.1 | 653.3 | 44.2 | 131.8 | 8.9 | 838.2 |
| Central America | 87.5 | 4.2 | - | 6.8 | 98.5 | 84.4 | 4.2 | - | 5.6 | 94.2 |
| Colombia | 125.2 | 7.6 | 7.3 | 3.2 | 143.3 | 126.9 | 8.1 | 8.2 | 1.9 | 145.1 |
| Venezuela | 142.1 | 8.9 | - | 4.5 | 155.5 | 137.2 | 8.6 | - | 6.2 | 152.0 |
| Latincentro | 354.8 | 20.7 | 7.3 | 14.5 | 397.3 | 348.5 | 20.9 | 8.2 | 13.7 | 391.3 |
| Brazil | 229.3 | 14.7 | - | 5.2 | 249.2 | 190.8 | 14.2 | - | 3.4 | 208.4 |
| Argentina | 124.2 | 1.7 | - | 4.4 | 130.4 | 120.0 | 0.6 | - | 3.9 | 124.5 |
| Mercosur | 353.5 | 16.4 | - | 9.6 | 379.6 | 310.8 | 14.8 | - | 7.3 | 332.9 |
| Total | 1,362.2 | 80.4 | 154.5 | 46.0 | 1,643.0 | 1,312.6 | 80.0 | 139.9 | 29.9 | 1,562.4 |

${ }^{(1)}$ Excludes water presentations larger than 5.0 Lt
${ }^{(2)}$ Bulk Water $=$ Still bottled water in 5.0, 19.0 and 20.0 - liter packaging presentations
${ }^{(3)}$ Still Beverages include flavored water
Volume of Brazil, Mercosur division, and Consolidated for the nine months results includes four months of Remil's operation, accounting for 34.7 million unit cases.
October 23, 2008
(3) KOF

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September 2008
Macroeconomic Information


